

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder REPORT FOR THE PERIOD BEGINNING \_\_ 01/01/2001 AND ENDING A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: Ferguson & Brewer Securities ÚSE ONLY ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) 7052 Skyway (No. and Street) Paradise CA (City) (State) (Zip Code) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT Robert H. Brewer (530) 872-1810 (Area Code - Telephone No.) **B. ACCOUNTANT IDENTIFICATION** INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* Lotspeich & Company an Accountancy Corp (Name - if individual, state last, first, middle name) 1357 E. Lassen Avenue, Suite 200, Chico CA 95973 (Address) Zip Code) (State) **CHECK ONE:** The Certified Public Accountant ☐ Public Accountant ☐ Accountant not resident in United States or any of its possessions. FOR OFFICIAL USE ONLY

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant nust be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).



THOMSON FINANCIAL

### **OATH OR AFFIRMATION**

1, 100010 10 22 000	, swear (or armin) that, to the
The state of the s	nancial statement and supporting schedules pertaining to the firm of
Ferguson & Brewer Securities	, as of
December 31, 2001, xx, are true	and correct. I further swear (or affirm) that neither the company
——————————————————————————————————————	has any proprietary interest in any account classified soley as that of
a customer, except as follows:	and any propositions, moreover, and and a second control of the se
V CALLEGOS	111111
K. GALLEGUS Comm. # 1198413	1/2/10/1/07/
NOTARY PUBLIC-CALIFORNIA	Signature
COUNTY OF BUTTE	Signature
Comm. Expires Oct. 11, 2002	Partner
•	Title
d/C=11000	and the second s
- A Callesos	
Notary Public	
The state of the s	
This report** contains (check all applicable boxes):	
(a) Facing page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity	
(f) Statement of Changes in Liabilities Subordinat	ed to Claims of Creditors.
☑ (g) Computation of Net Capital	
☐ (h) Computation for Determination of Reserve Re	quirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or conf	rol Requirements Under Rule 15c3-3.
(j) A Reconciliation, including appropriate explan	ation, of the Computation of Net Capital Under Rule 15c3-1 and the
	Requirements Under Exhibit A of Rule 15c3-3.
· ·	lited Statements of Financial Condition with respect to methods of con-
solidation.	
(l) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequacies for	und to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# FERGUSON & BREWER SECURITIES DECEMBER 31, 2001

FINANCIAL STATEMENTS

### FERGUSON & BREWER SECURITIES TABLE OF CONTENTS DECEMBER 31, 2001

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### LOTSPEICH / & COMPANY

AN ACCOUNTANCY CORPORATION



#### INDEPENDENT AUDITOR'S REPORT

To the Partners of Ferguson & Brewer Securities

We have audited the accompanying statement of financial condition of Ferguson & Brewer Securities (A California General Partnership) as of December 31, 2001, and the related statements of loss, changes in partners' capital, cash flows and changes in liabilities subordinated to claims of general creditors for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Ferguson & Brewer Securities as of December 31, 2001, and the results of its operations and cash flows for the year then ended in conformity with generally accepted accounting principles.

Chico, CA

January 22, 2002

otspeich & Company

# FERGUSON & BREWER SECURITIES (A California General Partnership) STATEMENT OF FINANCIAL CONDITION December 31, 2001

#### **ASSETS**

CURRENT ASSETS			4	0 006 60
Cash in bank Prepaid insuranc	e		\$	9,006.69 301.67
TOTAL CURRENT	ASSETS			9,308.36
OTHER ASSETS				
Investment in NA	SD Warrants			13,100.00
TOTAL OTHER A	SSETS			13,100.00
TOTAL ASSETS			\$	22,408.36
			==	=======
	LIABILITIES & PARTNERS'	CAPITAL		
PARTNERS' CAPITAL			\$	22,408.36
TOTAL LIABILITIES	& PARTNERS' CAPITAL		\$	22,408.36

# FERGUSON & BREWER SECURITIES (A California General Partnership) STATEMENT OF LOSS For The Year Ended December 31, 2001

Commissions earned Interest income	\$ 181.08 509.08
TOTAL INCOME	690.16
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EXPENSES Accounting and Legal Dues & Fees Insurance	350.00 691.00 309.49
TOTAL EXPENSE	1,350.49
NET LOSS	\$ (660.33)

# FERGUSON & BREWER SECURITIES (A California General Partnership) STATEMENT OF CASH FLOWS Year Ended December 31, 2001

CASH FLOWS FROM OPERATING ACTIVITIES: Net Income Increase in Prepaid Insurance	\$ (660.33) (52.51)
NET CASH PROVIDED BY OPERATING ACTIVITIES	(712.84)
CASH FLOWS FROM INVESTING ACTIVITIES:	
Cash contributions by partners	650.00
NET CASH PROVIDED BY INVESTING ACTIVITIES	650.00
NET DECREASE IN CASH	(62.84)
CASH AT BEGINNING OF YEAR	9,069.53
CASH AT END OF YEAR	\$ 9,006.69
SUPPLEMENTAL INFORMATION:	
INTEREST PAID	NONE
INCOME TAXES PAID	NONE

# FERGUSON & BREWER SECURITIES (A California General Partnership) STATEMENT OF CHANGES IN PARTNERS' CAPITAL For the Year Ended December 31, 2001

	Thomas <u>Ferguson</u>	Robert Brewer	<u>Total</u>
Beginning Capital, January 1, 2001	\$11,209.35	\$11,209.34	\$22,418.69
Current year's loss	(330.17)	(330.16)	(660.33)
Contributions by partners	325.00	325.00	650.00
Ending Capital, December 31, 2001	\$11,204.18	\$11,204.18	\$22,408.36

# FERGUSON & BREWER SECURITIES (A California General Partnership) STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS December 31, 2001

There were no liabilities subordinated to claims of general creditors.

### FERGUSON & BREWER SECURITIES (A California General Partnership) NOTES TO FINANCIAL STATEMENTS December 31, 2001

#### NOTE A-SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Business Activity and Related Party Disclosure

Ferguson & Brewer Securities (the "Company") is licensed as a Direct Placement Program broker/dealer under Rule 15c3-1(2)(ii) and (iii) as a broker that does not generally carry customer accounts. Specifically, the Company is a general partnership of two individuals, Thomas A. Ferguson and Robert H. Brewer. Mr. Ferguson and Mr. Brewer are also the sole owners of another business, Ferguson & Brewer Investment Company ("FBIC"), which has been engaged in the formation, operation and management of real estate investment partnerships since 1983. The Company was formed to act as the broker/dealer with respect to those partnerships sponsored by FBIC. The Company's business is devoted almost entirely to acting as the broker/dealer for the partnerships sponsored by FBIC with the infrequent exception of the sale of shares of registered investment companies.

#### Other Assets

The Partnership invested in NASD Warrants in 2000. The Warrants are stated at cost. The Warrants allow the Partnership to purchase shares in the NASD over the next five years starting June 28, 2002 at various prices and dates.

#### Income Taxes

No provision for income taxes has been made as the income of the Company is passed directly to the partners and is included with their other income and taxed at their individual rates.

#### NOTE B-RELATED PARTY TRANSACTIONS

The following transactions occurred between the Company and the other affiliated company:

1. Ferguson & Brewer Investment Company provides office space and pays all overhead costs for Ferguson & Brewer Securities.

### FERGUSON & BREWER SECURITIES (A California General Partnership) NOTES TO FINANCIAL STATEMENTS December 31, 2001

#### NOTE C-COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

The minimum net capital required is the greater of 6.67% of aggregate indebtedness or the minimum net capital requirement of the reporting broker/dealer.

Aggregate indebtedness equals	<u>x .0667</u>
	\$ 0.00
	======
Minimum net capital requirement	\$ 6,000.00
	========
Greater of the two amounts	.\$ 6,000.00
	========
Actual net capital Capital amount on Statement of Financial Position Less Prepaid insurance and investment in Warrants	
Total net capital	\$ 9,006.69
Excess net capital	\$ 3,006.69

The above are the same amounts of reported on the December 31, 2001 focus report (financial and operational combined uniform single report) under Part IIA quarterly 17a-5(a).

### NOTE-D COMPUTATION OF AGGREGATE INDEBTEDNESS

Total liabilit	ies from the State	ment of	•	
Financial	Condition		 \$	0.00
			 =====	=====
Divided by net	capital \$9,069.53	equals		0.00%

The computation of basic net capital requirement and the computation of aggregate indebtedness do not deviate from the amounts reported in the Focus Reports Part IIA reports filed by Ferguson & Brewer Securities during the year ended December 31, 2001 in any material amount.

### LOTSPEICH & COMPANY

AN ACCOUNTANCY CORPORATION



### INDEPENDENT AUDITOR'S REPORT ON INTERNAL ACCOUNTING CONTROL REQUIRED BY SEC RULE X-17A-5

To the Partners of Ferguson & Brewer Securities

In planning and performing our audit of the financial statements of Ferguson & Brewer Securities as of and for the year ended December 31, 2001, we considered its internal control in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance of the internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission, we made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by Ferguson & Brewer Securities that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11).

The management of Ferguson & Brewer Securities is responsible for establishing and maintaining an internal control and practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the commission's above-mentioned objectives. Two of the objectives of an internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectives of their design and operation may deteriorate.

Our consideration of the internal control would not necessarily disclose all matters in the internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control and its operation that we consider to be a material weakness as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities Exchange Commission, the National Association of Securities Dealers, Inc. and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Lotypeich & Company.
January 22, 2002